

SCORING MATRIX

To be completed by the Proposal Evaluation Team

10:00

Stertil Koni

| TOPICS EVALUATED | POINT VALUE | NOTES | POINTS AWARDED |
|--------------------------------------|---------------------|-------|----------------------------------|
| Safety History | 15 | | $15+15+15+15+14 = 74/5 = 14.8$ |
| References | 15 4.64 13.92 | | $13.92 \times 5 = 69.6$ 14.04 |
| Price Competitiveness | 15 + 5 bonus points | | $15+15+15+15+10 = 70/5 = 14$ |
| Credit Worthiness | 15 12.3 8 | | 8 |
| Service Representation | 5 | | $4+5+5+5+4 = 23/5 = 4.6$ |
| Parts Availability | 5 | | $4+5+4+5+4 = 22/5 = 4.4$ |
| Availability of technical Assistance | 5 | | $5+5+4+5+5 = 24/5 = 4.8$ |
| Ease of Ordering | 5 | | $5+5+5+5+5 = 25/5 = 5$ |
| Marketing Plan | 5 | | $5+5+5+5+5 = 25/5 = 5$ |
| | 90 points available | | |

74.64

Scoring will be a collaborative effort of the Evaluation Team for each of the topics in the scoring matrix. The scoring will be 5, 4, 3, 2, and 1 with 5 being the highest score. The score will be multiplied times topic point value. Example: a score of 5 and Safety History with a point value of 15 points would be calculated as follows: $5/5$ times 15 would equal = 15 points. If a bidder received a score of 4, their point total calculation would be: $4/5$ time 15 or 12 points. It's important to note that the scoring is not a ranking of offers.

1* Scoring for Price Competitiveness: All offers compliant with Section 3, Response Requirements, Mandatory Requirements, Pricing Offer receive 15 points. An offer that provides an additional benefit may be awarded bonus points up to 5 points. Bonus points are features of an offer that result in an economic benefit to the state.

Low Bidder

INCLUDE

M

SCORING MATRIX

To be completed by the Proposal Evaluation Team

8:30

| TOPICS EVALUATED | POINT VALUE | NOTES | POINTS AWARDED |
|--------------------------------------|----------------------------|-------|----------------------------|
| Safety History | 15 | | 15+15+15+15+10 70/5 = 14 |
| References | 15 ^{4.05} (12.15) | | (12.15) 12.12 |
| Price Competitiveness | 15 + 5 bonus points | | 15+15+17+17+15 79/5 = 15.8 |
| Credit Worthiness | 15 ¹²³ (8) | | 8 |
| Service Representation | 5 | | 5+5+5+5+5 = 25/5 = 5 |
| Parts Availability | 5 | | 5+5+5+5+4 = 24/5 = 4.8 |
| Availability of technical Assistance | 5 | | 5+5+5+4+5 = 24/5 = 4.8 |
| Ease of Ordering | 5 | | 5+5+5+5+4 = 24/5 = 4.8 |
| Marketing Plan | 5 | | 5+5+5+5+5 = 25/5 = 5 |
| | 90 points available | | |

Scoring will be a collaborative effort of the Evaluation Team for each of the topics in the scoring matrix. The scoring will be 5, 4, 3, 2, and 1 with 5 being the highest score. The score will be multiplied times topic point value. Example: a score of 5 and Safety History with a point value of 15 points would be calculated as follows: 5/5 times 15 would equal = 15 points. If a bidder received a score of 4, their point total calculation would be: 4/5 time 15 or 12 points. It's important to note that the scoring is not a ranking of offers.

74.32

#2

1* Scoring for Price Competitiveness: All offers compliant with Section 3, Response Requirements, Mandatory Requirements, Pricing Offer receive 15 points. An offer that provides an additional benefit may be awarded bonus points up to 5 points. Bonus points are features of an offer that result in an economic benefit to the state.

INCLUDE

2:00 PM

ARV

SCORING MATRIX

To be completed by the Proposal Evaluation Team

APV

2:00

| TOPICS EVALUATED | POINT VALUE | NOTES | POINTS AWARDED |
|--------------------------------------|---------------------|-----------------------|------------------------------------|
| Safety History | 15 | | 15+15+15+15+15 74/5 = 14.8 |
| References | 15 4.72 (14.16) | | 14.16 |
| Price Competitiveness | 15 + 5 bonus points | | 15+15+15+15+15 + 10 = 70/5 = 14 |
| Credit Worthiness | 15 12.4 (4) | 74 9 days beyond term | 4 |
| Service Representation | 5 | | 5+5+5+5+5 25/5 = 5 |
| Parts Availability | 5 | | 5+5+5+5+5 25/5 = 5 |
| Availability of technical Assistance | 5 | | 5+5+5+5+5 25/5 = 5 |
| Ease of Ordering | 5 | | 5+5+5+5+5 25/5 = 5 |
| Marketing Plan | 5 | | 3+5+5+5+5 23/5 = 4.6 |
| | 90 points available | | 71.56 |

Scoring will be a collaborative effort of the Evaluation Team for each of the topics in the scoring matrix. The scoring will be 5, 4, 3, 2, and 1 with 5 being the highest score. The score will be multiplied times topic point value. Example: a score of 5 and Safety History with a point value of 15 points would be calculated as follows: 5/5 times 15 would equal = 15 points. If a bidder received a score of 4, their point total calculation would be: 4/5 time 15 or 12 points. It's important to note that the scoring is not a ranking of offers.

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INCLUDE

3:30 PM

chall

SCORING MATRIX

To be completed by the Proposal Evaluation Team

Challenger-

| TOPICS EVALUATED | POINT VALUE | NOTES | POINTS AWARDED |
|--------------------------------------|---------------------|-----------|-------------------------------|
| Safety History | 15 | | $10+13+9+12+13 = 57/5 = 11.4$ |
| References | 15 | | 0 |
| Price Competitiveness | 15 + 5 bonus points | | $15+15+15+5+8 = 58/5 = 11.6$ |
| Credit Worthiness | 15 123 (8) | 13 paydex | 8 |
| Service Representation | 5 | | $3+5+4+4+5 = 21/5 = 4.2$ |
| Parts Availability | 5 | | $5+5+5+5+3 = 23/5 = 4.6$ |
| Availability of technical Assistance | 5 | | $5+5+5+4+5 = 24/5 = 4.8$ |
| Ease of Ordering | 5 | | $5+5+5+4+5 = 24/5 = 4.8$ |
| Marketing Plan | 5 | | $3+5+4+5+5 = 22/5 = 4.4$ |
| | 90 points available | | |

Scoring will be a collaborative effort of the Evaluation Team for each of the topics in the scoring matrix. The scoring will be 5, 4, 3, 2, and 1 with 5 being the highest score. The score will be multiplied times topic point value. Example: a score of 5 and Safety History with a point value of 15 points would be calculated as follows: 5/5 times 15 would equal = 15 points. If a bidder received a score of 4, their point total calculation would be: 4/5 time 15 or 12 points. It's important to note that the scoring is not a ranking of offers.

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Bidder withdrawn their offer from consideration
 Bidder/Chair
 DELETED
 Polina 541-9618047
 LIMITED, DUPLICATED, LIGHT DUTY PRODUCT LINE.

Consensus
B1

SCORING MATRIX

To be completed by the Proposal Evaluation Team

Bend PAK

| TOPICS EVALUATED | POINT VALUE | NOTES | POINTS AWARDED |
|--------------------------------------|---------------------|---------------------------------|---------------------------|
| Safety History | 15 | | $1+0+1+7+5 = 14/5 = 2.8$ |
| References | 15 | ONLY 3 responses | 12.6 13 |
| Price Competitiveness | 15 + 5 bonus points | | $1+0+1+10+5 = 17/5 = 3.4$ |
| Credit Worthiness | 15 | Popular 68 17 days beyond terms | 4 |
| Service Representation | 5 | | $1+0+1+3+1 = 7/5 = 1.4$ |
| Parts Availability | 5 | | $1+0+1+4+2 = 8/5 = 1.6$ |
| Availability of technical Assistance | 5 | | $1+0+1+3+2 = 7/5 = 1.4$ |
| Ease of Ordering | 5 | | $1+0+1+3+1 = 6/5 = 1.2$ |
| Marketing Plan | 5 | | $1+0+1+2+1 = 5/5 = 1$ |
| | 90 points available | | 29.8 |

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NON-RESPONSIVE: Pricing, References, Service DELETE

Poor Presentation

Letter sent 3/21 advising
Not included